



# MEA LABOR PRACTICUM

## ADVANCED TRACK

**June 23-24, 2024 • MEA Headquarters, East Lansing**

**June 23: 10 a.m.-4:30 p.m. • June 24: 9 a.m.-3:30 p.m.**

Participants must register for the entire training

### WHAT TO EXPECT

- ↳ Participants will be grouped in either a “union” or “management” bargaining team.
- ↳ Teams will bargain with each other using identified issues and provided data.
- ↳ Each team will have an MEA staff person to utilize as a resource throughout the training.
- ↳ Just like a real-life negotiation, teams will be free to request caucus time, offer “sidebars,” or request mediation during the simulation.
- ↳ There will be a debrief during the second day of the Practicum which focuses on significant learning and best practices/ strategies for bargainers to consider relative to the collective bargaining process.

This Practicum training will involve a simulated negotiation performed by the participants. Participants must have the prerequisite skills and knowledge to analyze provided district financial information and bargaining unit cost information, write contract proposals, and manage “real time” decision-making among their team to strategize and determine best options to pursue during the simulation. This training is limited to 24 participants on a first come, first served basis. Participants must be MEA Members in good standing. **The registration deadline is Friday, May 26.**

### HOW TO REGISTER

Simply email your contact information (name, address, personal email, phone number and the name of your local), and the attached prerequisite form signed by your local UniServ or Executive Director to Lindsay Cook at [LCook@mea.org](mailto:LCook@mea.org) to reserve your spot. If you have any additional questions, please direct them to Lindsay.

### HOTEL RESERVATIONS

Fairfield Inn & Suites Lansing  
3320 Preyde Blvd.  
Lansing, MI 48912  
(517) 374-6500

Rate: **\$104 + taxes per night**  
Rooms are based on  
availability at full price.

[marriott.com/event-reservations/reservation-link.mi?id=1745347731426&key=GRP&guestreslink2=true&app=resvlink](https://marriott.com/event-reservations/reservation-link.mi?id=1745347731426&key=GRP&guestreslink2=true&app=resvlink)

To book your room, visit the link or call the number above. **The deadline for reserving your room at the discounted rate is May 30, 2025.**

There is a complimentary breakfast available at the hotel. Lunch will be provided each day of the training.

